PERMA

ANNUAL REPORT



A trusted partner to New York State public entities for Workers' Compensation and comprehensive workplace solutions.

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PERMA TODAY

PERMA, based in the Albany suburb of Latham, NY, has grown to 80 dedicated professionals providing not only Workers' Compensation but also risk management, coverage underwriting, nurse case management, and member services. With a remarkable member retention rate of 97 percent, PERMA comprises over 600 municipal and public entities across New York State. The membership contributes nearly \$55 million annually into the pool, and PERMA has an asset base of over \$300 million. The association's commitment to financial transparency and ethics is apparent; PERMA has been recognized with the Certificate of Achievement for Excellence in Financial Reporting every year since 2000 by the Government Finance Officers Association (GFOA).

| Assets | 2022 | 2021 |
|--|--|---|
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$11,051,737 | \$9,751,571 |
| Accrued interest receivable | 710,655 | 617,535 |
| Investments, at fair value | 34,484,401 | 34,232,488 |
| Other assets | 633,372 | 557,606 |
| Total current assets | 46,880,165 | 45,159,200 |
| NON-CURRENT ASSETS | | |
| Investments, at fair value | 225,076,547 | 206,292,624 |
| Reinsurance recoverable on paid claims | 3,713,056 | 2,713,080 |
| Other assets | 561,867 | 561,867 |
| Capital assets, being depreciated | 3,858,864 | 3,807,536 |
| Capital assets, not being depreciated | 1,400,000 | 1,400,000 |
| Total non-current assets | 234,610,334 | 214,775,107 |
| Total assets | \$281,490,499 | \$259,934,307 |
| Liabilities and Net Position | | |
| CURRENT LIABILITIES | 2022 | 2021 |
| CURRENT LIABILITIES Reserve for unpaid loss and loss adjustment expense, net | \$34,410,000 | \$33,616,000 |
| Unearned contributions | 20,060,417 | 19,744,410 |
| Accounts payable and accrued expenses | 2,996,638 | 2,708,939 |
| Total current liabilities | 57,467,055 | 56,069,349 |
| NON-CURRENT LIABILITIES | 31,131,333 | 00,000,010 |
| Reserve for unpaid loss and loss | | |
| adjustment expense, net | <u>159,615,056</u> | 139,869,080 |
| Total non-current liabilities | <u>159,615,056</u> | 139,869,080 |
| Total liabilities | 217,082,111 | 195,938,429 |
| NET POSITION | | |
| Investment in capital assets | 5,258,864 | 5,207,536 |
| Unrestricted | 59,149,524 | 58,788,342 |
| Total net position | 64,408,388 | 63,995,878 |
| Total liabilities and net position | \$281,490,499 | \$259,934,307 |
| tatement of Revenues, Expenses and Changes of Ne | et Income | |
| May 31, 2022 and 2021 | 2022 | 2021 |
| | | |
| OPERATING REVENUES | \$50.651.705 | ¢52 654 045 |
| OPERATING REVENUES Net earned contribution | \$50,651,725 \$20,635,060 | \$53,654,94 <u>5</u> |
| | \$29,635,069 | - |
| Net earned contribution 15(8) Buyback Proceeds Other income | \$29,635,069 494,756 | 552,380 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues | \$29,635,069 | - |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES | \$29,635,069 494,756 | 552,380 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES Provision for loss and loss adjustment expenses, net | \$29,635,069 494,756 80,781,550 | 552,380 54,207,325 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES Provision for loss and loss adjustment expenses, net Management fees | \$29,635,069 494,756 80,781,550 47,771,720 | 552,380 54,207,325 32,613,217 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES Provision for loss and loss adjustment expenses, net | \$29,635,069 494,756 80,781,550 47,771,720 4,650,000 | 552,380 54,207,325 32,613,217 4,650,000 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES Provision for loss and loss adjustment expenses, net Management fees Agent commission expenses Depreciation expense Other general and administrative expenses | \$29,635,069 494,756 80,781,550 47,771,720 4,650,000 3,214,824 | 552,380 54,207,325 32,613,217 4,650,000 3,219,464 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES Provision for loss and loss adjustment expenses, net Management fees Agent commission expenses Depreciation expense | \$29,635,069 494,756 80,781,550 47,771,720 4,650,000 3,214,824 516,767 7,602,803 63,756,114 | 552,380 54,207,325 32,613,217 4,650,000 3,219,464 313,517 6,362,579 47,158,777 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES Provision for loss and loss adjustment expenses, net Management fees Agent commission expenses Depreciation expense Other general and administrative expenses | \$29,635,069 494,756 80,781,550 47,771,720 4,650,000 3,214,824 516,767 7,602,803 | 552,380 54,207,325 32,613,217 4,650,000 3,219,464 313,517 6,362,579 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES Provision for loss and loss adjustment expenses, net Management fees Agent commission expenses Depreciation expense Other general and administrative expenses Total operating expenses | \$29,635,069 494,756 80,781,550 47,771,720 4,650,000 3,214,824 516,767 7,602,803 63,756,114 | 552,380 54,207,325 32,613,217 4,650,000 3,219,464 313,517 6,362,579 47,158,777 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES Provision for loss and loss adjustment expenses, net Management fees Agent commission expenses Depreciation expense Other general and administrative expenses Total operating expenses Operating income | \$29,635,069 494,756 80,781,550 47,771,720 4,650,000 3,214,824 516,767 7,602,803 63,756,114 | 552,380 54,207,325 32,613,217 4,650,000 3,219,464 313,517 6,362,579 47,158,777 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES Provision for loss and loss adjustment expenses, net Management fees Agent commission expenses Depreciation expense Other general and administrative expenses Total operating expenses Operating income NON-OPERATING REVENUES | \$29,635,069 494,756 80,781,550 47,771,720 4,650,000 3,214,824 516,767 7,602,803 63,756,114 17,025,436 | 552,380 54,207,325 32,613,217 4,650,000 3,219,464 313,517 6,362,579 47,158,777 7,048,548 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES Provision for loss and loss adjustment expenses, net Management fees Agent commission expenses Depreciation expense Other general and administrative expenses Total operating expenses Operating income NON-OPERATING REVENUES Net investment income and total non-operating revenues Change in net position | \$29,635,069 494,756 80,781,550 47,771,720 4,650,000 3,214,824 516,767 7,602,803 63,756,114 17,025,436 (14,677,555) 2,347,881 | 552,380 54,207,325 32,613,217 4,650,000 3,219,464 313,517 6,362,579 47,158,777 7,048,548 7,510,550 14,559,098 |
| Net earned contribution 15(8) Buyback Proceeds Other income Total operating revenues OPERATING EXPENSES Provision for loss and loss adjustment expenses, net Management fees Agent commission expenses Depreciation expense Other general and administrative expenses Total operating expenses Operating income NON-OPERATING REVENUES Net investment income and total non-operating revenues | \$29,635,069 494,756 80,781,550 47,771,720 4,650,000 3,214,824 516,767 7,602,803 63,756,114 17,025,436 | 552,380 54,207,325 32,613,217 4,650,000 3,219,464 313,517 6,362,579 47,158,777 7,048,548 7,510,550 |

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